



For Immediate Release

22 March 2022

**PT AKR Corporindo Tbk delivers
Net Profit for the year 2021 Rp 1,112 billion- 20% Net Profit growth YoY**

JAKARTA, March 22, 2022 – PT AKR Corporindo Tbk (AKRA) leading distributor of Petroleum and basic chemicals and provider of logistics and supply chain solutions reported Net Profit of Rp 1,112 billion during the year 2021 growing 20% yoy.

The Company today filed the financial results audited by Purwantoro, Sungkoro & Surja, member of Ernst & Young with a clean opinion with the Indonesian stock exchange. AKRA continued to deliver strong results during the year 2021 following the 30% Net profit growth during the previous year. AKRA Sales revenue during the year 2021 grew 45% yoy to Rp 25,707 billion with growth in volume of trading and distribution business along with higher selling prices for Petroleum and basic chemicals distributed

The company also generated strong Net Operating Cashflow of Rp 2,945 billion which was used to reduce loans and also fund its ongoing capital investments while maintaining high dividend payments to its shareholders.



Key Financial Highlights of Performance during 2021

Summary of Profit and Loss Account

In Rp Bn	12M 21	12M 20
Revenue from contract from Customer & Rental Income	25,707	17,716
Cost of Sales and Revenue	(23,414)	(15,668)
Gross Profit	2,293	2,048
<i>Operating Expense</i>	<i>(838)</i>	<i>(790)</i>
Operating Profit	1,455	1,258
Other income (expense)	(18)	(31)
Profit Before Final Income Tax	1,437	1,227
Income Tax & Final Tax	(302)	(265)
Net Profit for the year before Non-Controlling Interest	1,135	962
<i>Non controlling Interest</i>	<i>(23)</i>	<i>(37)</i>
Net Profit for the year attributable to Equity holder of parent entity	1,112	925
Earning Per Share (EPS) in Full Rupiah	56.32	46.71

Commenting on the financial results, Haryanto Adikoesoemo, President Director of AKRA stated, “I am extremely pleased to announce that AKR Corporindo has delivered another year of growth during the year 2021. In 2 years of COVID19, our Net Profit has increased by cumulative 55%. AKRA could deliver this strong result despite the various challenges faced due to COVID pandemic and global supply chain disruptions when countries reopened their economies. We continue to deliver basic chemicals, petroleum and logistics services to our customers across the Indonesian archipelago without any disruptions. We continue to innovate and leverage our Information technology platform to enable our operations to function smoothly.”

“The year 2021 was also characterized by increase in petroleum and chemical prices; the ongoing geopolitical conditions have resulted in extremely volatility in the Energy and commodity prices; AKRA continued to deliver performance in these tough times, this proved the resilience of our business model. AKRA’s time tested business model enables us to pass through the price increases to our customers while maintaining our margins by improving efficiencies.”

Strong growth in Basic Chemicals & Petroleum distribution to Industrial customers; increased contribution from JIPE

The Company delivered strong growth in Volumes of basic chemicals and petroleum products; demand for basic chemicals grew in Smelters, Rayon industry and other sectors; Petroleum supplies to mining, plantation and other sectors increased during the year and the company ensured uninterrupted supplies.

Java Integrated Industrial and Ports Estate (JIPE), Gresik East Java, also contributed to growth to the financial performance during the year 2021; Revenue of JIPE grew by 69% to Rp 539 billion, from land sales, utilities and lease rentals; JIPE which has been designated as Special Economic Zone with the concept of providing Multi modal transport facilities along with various fiscal and Non-fiscal benefits and is poised to be the destination of choice for domestic and foreign companies.

Strong Balance Sheet with very low Net Gearing

AKRA reported a strong balance sheet with Total assets of Rp 23,509 billion with a cash balance of Rp 2,600 billion as at 31st December 2021; the company reported significant reduction in its borrowings during the year 2021 and Net gearing reduced to 0.02X.

AUDITED BALANCE SHEET AS OF 31th DECEMBER 2021*In Rp bn*

<u>Current Assets</u>		<u>Current Liabilities</u>	
Cash and cash equivalents	2,600	Trade payables	7,767
Trade receivables	4,488	Short term bank loan & others	122
Inventories	2,381	Current maturities of long-term loans	384
Industrial estate land inventory	2,127	Other current liabilities	1,034
Other current assets	427		
Total Current Assets	12,023	Total current liabilities	9,307
<u>Non-Current Assets</u>		<u>Non-Current Liabilities</u>	
Property, plant, and equipment	4,978	Long-term bank loans and others	2,165
Investment Property	1,817	Bond payables	37
Industrial estate land inventory to dev.	2,566	Other long-term liabilities	701
Right of use Assets/Investments	971		
Other non-current assets	1,154		
Total Non-current Assets	11,486	Total non-current Liabilities	2,903
		TOTAL LIABILITIES	12,210
		NON CONTROLLING INTEREST	1,953
TOTAL ASSETS	23,509	TOTAL EQUITY	11,299
		TOTAL LIABILITIES + EQUITIES	23,509

AKRA committed to implementing best ESG practices:

“We are committed to grow the business in a sustainable manner and also the planning the transition to the green and clean energy. We are also investing in Gas, renewable energy and along with our partner bp investing in a world class retail network. JIPE has a large potential to produce power from renewables and our first project for installation of solar panels has been completed. AKRA is committed to protect the health and safety of our employees and environment with strict and safe operating standards; we are committed to serve the communities in the areas our operations are located and also support the Indonesian government efforts to attract investments by providing efficient logistics, supply chain and a world class Integrated Industrial estate in JIPE Gresik.” said Haryanto.

Outlook for 2022

Expressing his optimism for Mr Haryanto said “demand for trading and distribution products continues to be strong; Indonesian mining and plantation sector continues to grow with better commodity prices; we expect the demand for petroleum products to rise; demand for basic chemicals is also expected to be strong during the year 2022; JIPE is seeing good interest for industrial land and utilities and our marketing teams are in discussion with many interested tenants; overall we expect to maintain growth in the Company’s business”

The audited financial statements of the company filed with IDX today are available for download from the company’s website : www.akr.co.id

Corporate Secretary
PT. AKR Corporindo Tbk

Contact:

ir@akr.co.id

corporate.secretary@akr.co.id

PT AKR Corporindo Tbk

PT AKR Corporindo Tbk (the Company) was formally established in Surabaya in 1977 and was listed on the Indonesian Stock Exchange in 1994. The Company is Indonesia's leading integrated supply chain solutions provider and largest private sector distributor of petroleum and basic chemicals to industrial customers. The Company entered retail petroleum distribution since 2010 on being appointed by the Government of Indonesia to distribute subsidized petroleum. Since 2018, the Company has established joint ventures with BP for non-subsidized gasoline stations under BP-AKR retail in various locations in Java, established aviation fuel supply stations in eastern part of Indonesia. The Company has through a number of its subsidiaries also operates third party logistics services, manufacturing and trading and distribution of basic chemicals and lubricants.

The Company is developing Java Integrated Industrial Port Estate ("JIPE") in Gresik, East Java, one of the largest integrated industrial estates in the country with access to deep seaport, multimodal transportation, and utilities to serve the needs of industrial customers. JIPE encompasses a total area of 3,000 ha comprising of 1,800 hectares of Industrial estate operated by company's subsidiary PT Berkah Kawasan Manyar Sejahtera ("BKMS"), 400 hectares of deep seaport developed by affiliate company PT Berlian Manyar Sejahtera ("BMS") and 800 hectares of residential estate developed by PT AKR Land Development (an affiliate of AKR). JIPE has been designated as Special Economic Zone (SEZ) by Government of Indonesia vide President Proclamation No 71 / 2021 which would enable industrial tenants and customers to avail various fiscal and non-fiscal benefits and other facilities which will improve ease of doing business in JIPE. The Company aims to build utilities including Power plants, water supply and other supporting infrastructures which will generate significant recurring income.

The Company is committed to implementing best practices for growth of its business in a sustainable manner and has undertaken various ESG initiatives covering areas of clean energy, Health & Safety, Human Rights, Environment, Energy use, Business Ethics, and Integrity. AKR is now one of the constituent stocks in the IDX ESG leaders index, SRI Kehati Index, ESG LQ 45 index and other indices of the Indonesian stock exchange,

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